

## **Overall Integration Cycle**



FIGURING IT OUT

PLANNING THE CHANGE

MANAGING CHANGE

MAKING IT STICK



#### So What Have We Accomplished?



#### **Product strategy implemented**

- Summon over Alma
- Intota vision
- Unified enriched Content
- Leganto powered by SIPX



# Added 170 Workflow Solutions employees to Ex Libris

• Overall 800 employees



# **Customer facing functions consolidated**

• Ease migration to Alma



#### **Information Systems integrated**

- Customer facing SFDC, CKC, Status Page, Ideas
- Internal Office 365, ERP



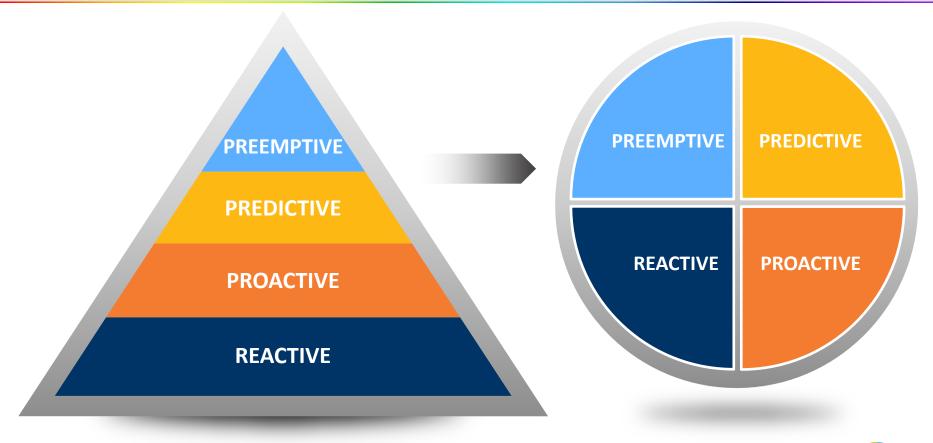
## **2017 Global Operations**





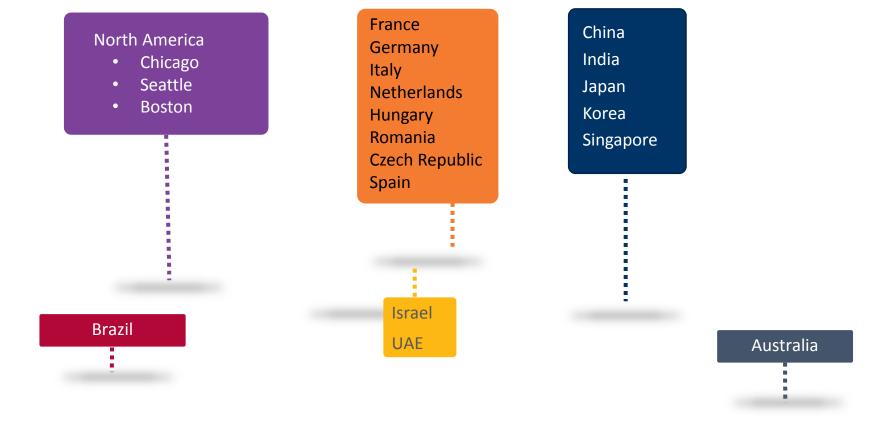


### **Customer Service Evolution**

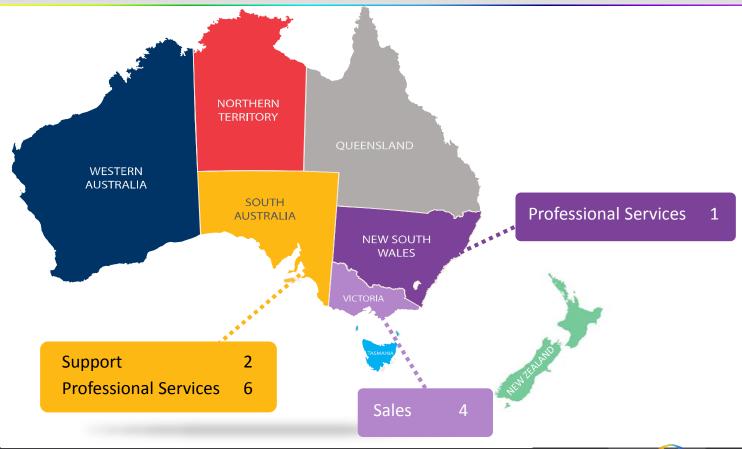


ExLibris

## **Global Support Presence in 18 Countries**



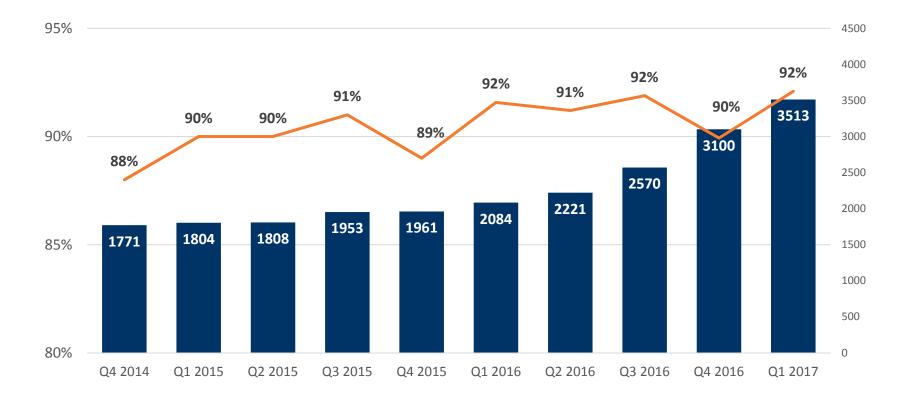
## **Growing Presence in Australia**



## **Overall Customer Support Volume**



## **Case Surveys Satisfaction Rate**



### **Case Surveys Drive Improvement!**

#### **MEASURE**

Results appear on personal dashboards for all levels: analysts to COO

#### **REPORT**

Monthly report to support management

#### **ENGAGE**

- Phone call follow up for outstanding cases
- Ongoing communication of improvements

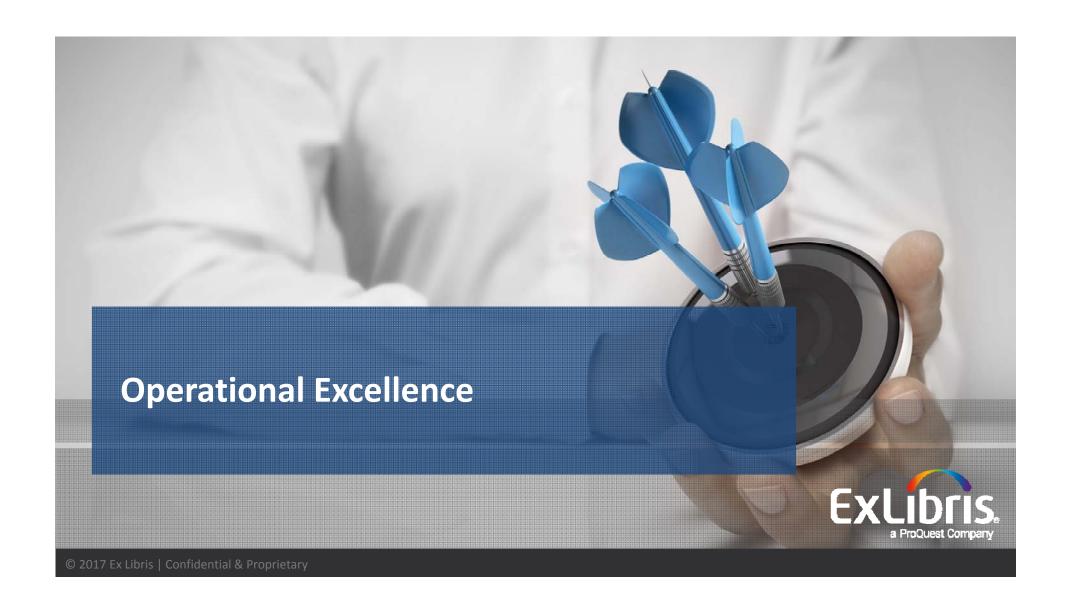


#### **ANALYZE**

Weekly content analysis for all comments received

#### **ACT**

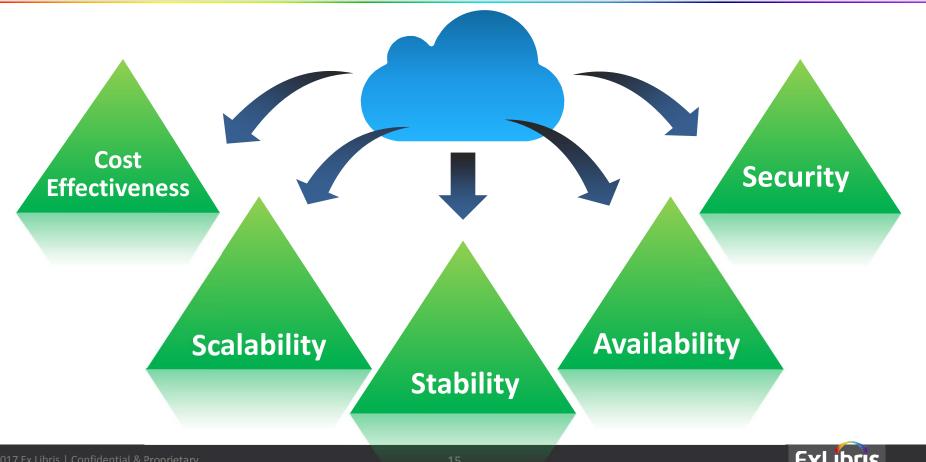
- Support processes change upon customer feedback
- Results serve as basis for professional training



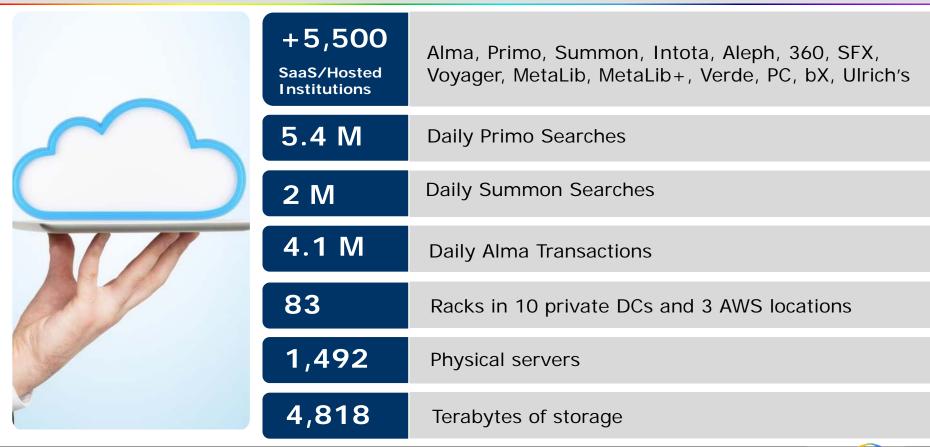




## **Ex Libris Cloud Requirements**



#### **Cloud in Numbers**



## **Cloud Uptime 2016 - 2017**

	# live institutions	% of customers meeting Contractual SLA (99.5%)	% of customers meeting internal SLA (99.9%)
ExLibris Alma	579	100%	100%
ExLibris Summon	1217	Yearly uptime 99.97%	
ExLibris Primo	996	99.90%	99.80%
ExLibris Primo Central	1700	Yearly uptime 99.94%	
ExLibris	49	100%	100%
ExLibris sfx	417	100%	100%
bX	480	Yearly uptime 99.97%	
		> 00 070/ OF CUSTOMERS	> 00 00% OF CLISTONAFDS

>99.97% OF CUSTOMERS MEET SLA

>99.80% OF CUSTOMERS MEET INTERNAL SLA



#### **Certified with the Most Rigid Security Standards**

#### **MAINTAIN EXISTING CERTIFICATIONS**











ISO/IEC 27001:2013

Data centers are SSAE-16 certified (formerly SAS-70) ICO Registered (UK Data Protection Act)

CSA STAR – Self assessment

ISO 27018:2014
Privacy Standard

PLAN FOR NEW CERTIFICATIONS IN 2017:



US Federal - FedRAMP (Alma/Primo)



ISO 22301: 2012 -

**Business Continuity Management Systems Requirements** 





#### **Content Operations Vision & Mission**



#### **VISION**

Provide best in class content services to academic libraries and providers



#### **MISSION**

Allowing libraries to fulfill their content related needs for both administrative and end-user aspects





#### **The Content World**



#### **Discovery**

Summon Index Primo Central







#### **Delivery**

360 KB SFX KB Alma CZ









Ulrich's



Provider Relations & Research



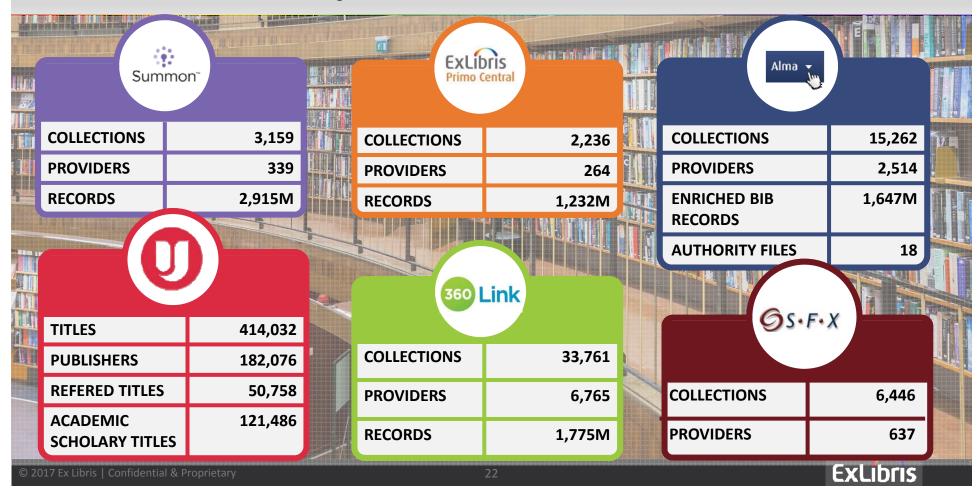
**Support and Linking** 



**Content Development** 



#### **Content Inventory 2017**



## **Working with the Community**



**Authorities** 



Bib Records Enrichment



SFX Contributions



**PWG (NERS)** 



Tailored Collections



**Community Voting** 





Alma CZ Contributions



**Support Surveys** 

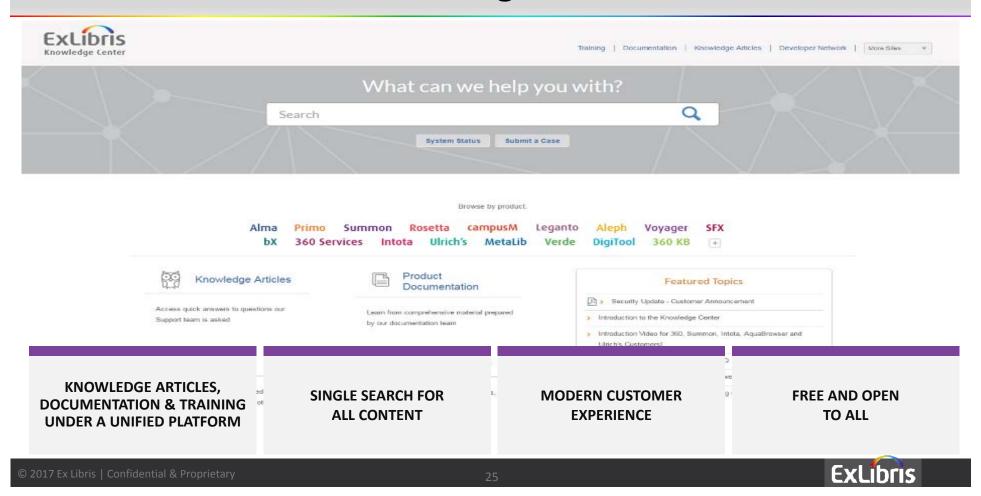


**KB** Advisory Board

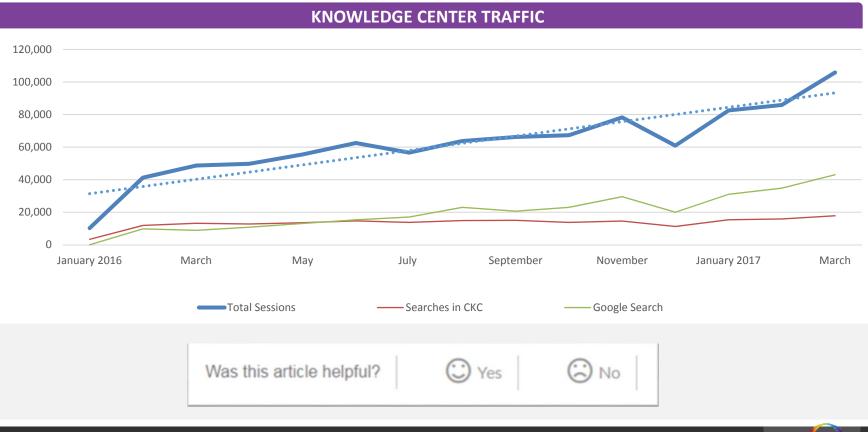




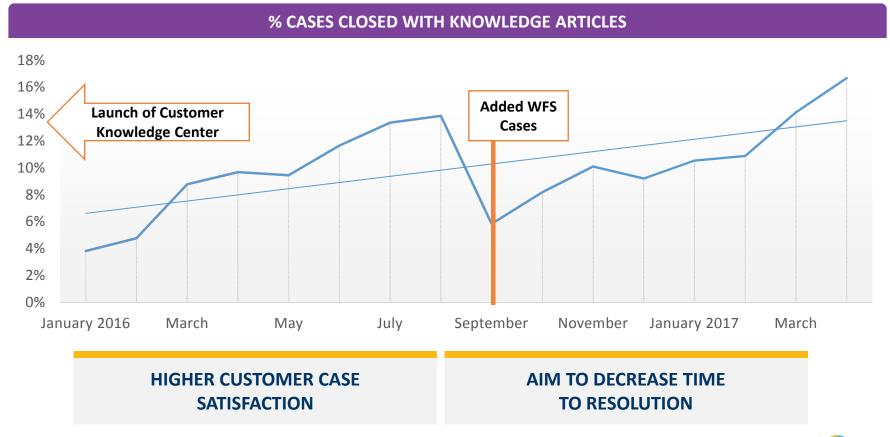
## **Ex Libris Customer Knowledge Center**



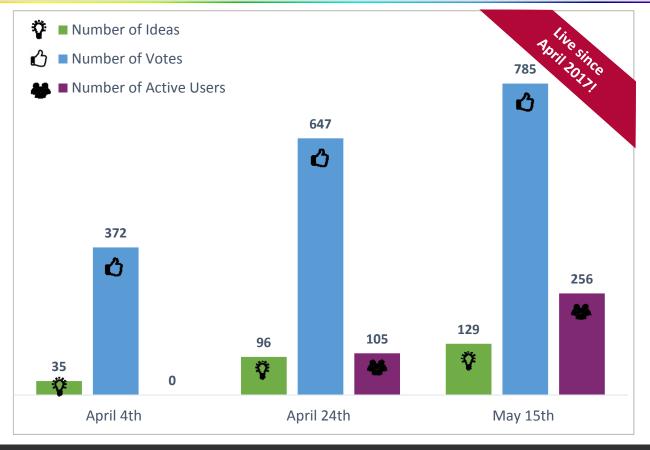
## **Customer Usage Goes Up**



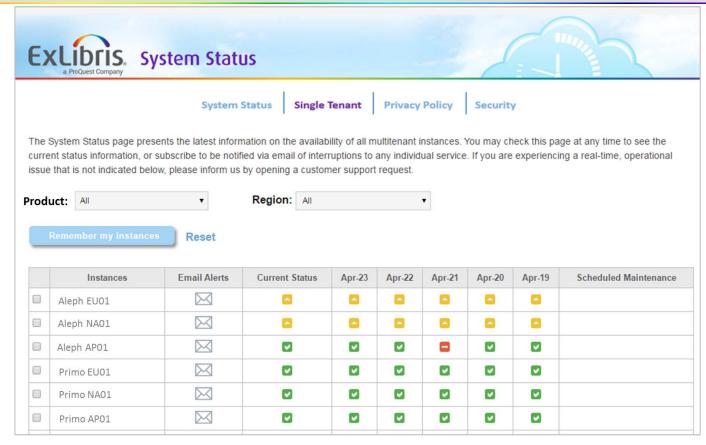
## **Closely Integrated with Global Support**



## **New! Content Operations Voting in Ideas Exchange**



## Single Tenant Status Page - Coming Soon...



### **Ex Libris is All About Open Platforms...**

