

### **Global Support Update**

Nina Keren-David
Global Support Director
2012 ANZREG Seminar
Melbourne | February 2012





## Hamburg to Melbourne



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### **Last Year's Feedback**





"We need immediate response to urgent issues."

"Staff are currently looking in 3-4 places to find information."

"Support teams don't seem to communicate with each other."

More Information: Support Organization

### **Global Support Business Unit**



**Anat Kuper**VP Global Customer Support

Nina Keren-David

Global Support Director, Resource Management Solutions

Ron Lozinsky

SFX & ML KB and HUB Manager

Noam Kaminer

Global Support
Director, Discovery
and Delivery
Solutions



Customer Support Director

#### Noam Morginstin

Director of Processes Optimization & Engineering













### **Global Customer Support**

#### **Anat Kuper**

VP Global Customer Support

#### Nina Keren-David

Global Support Director, Resource Management Solutions

#### Ron Lozinsky

SFX & ML KB and HUB Manager

#### Noam Kaminer

Global Support Director, Discovery and Delivery Solutions

#### Shelley Hosteller

Customer Support Director

#### Noam Morginstin

Director of Processes Optimization & Engineering

Eitan Ben-David

Project

Manager

#### **Martin Büscher**

European Support Manager

#### **Yoel Kortick**

Alma Support Manager

#### Ori Miller

Aleph Support Team Leader

#### **Opher Kutner**

Rosetta and DigiTool Support Team Leader

#### Yael Shalev

Training Team Leader

#### Oren Gilboa

SFX & ML KB Support Team Leader

#### **Thea Hurwitz**

Data Team Leader

#### Tziki Fridman

KB Development Team Leader

#### Adi Fubini

24X7 Hub Leader

#### Julia Goldstein

Primo & MetaLib Support Manager

#### Zvi Finkin

SFX & Verde Support Team Leader

#### Ran Levi

Total Care Team Leader

#### **Alan Manifold**

Voyager and Primo Support Manager

#### **Brian Noone**

Aleph & SFX Support Manager

#### Jesse Jensen

Voyager Technical Team Leader



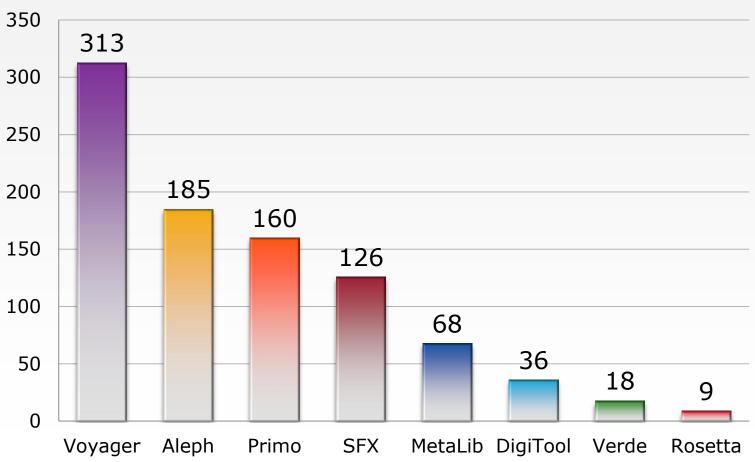
"We need immediate response to urgent issues."

### March 2011: Introduced 24x7 Hub



### 24x7 Hub Statistics (Since March 2011)

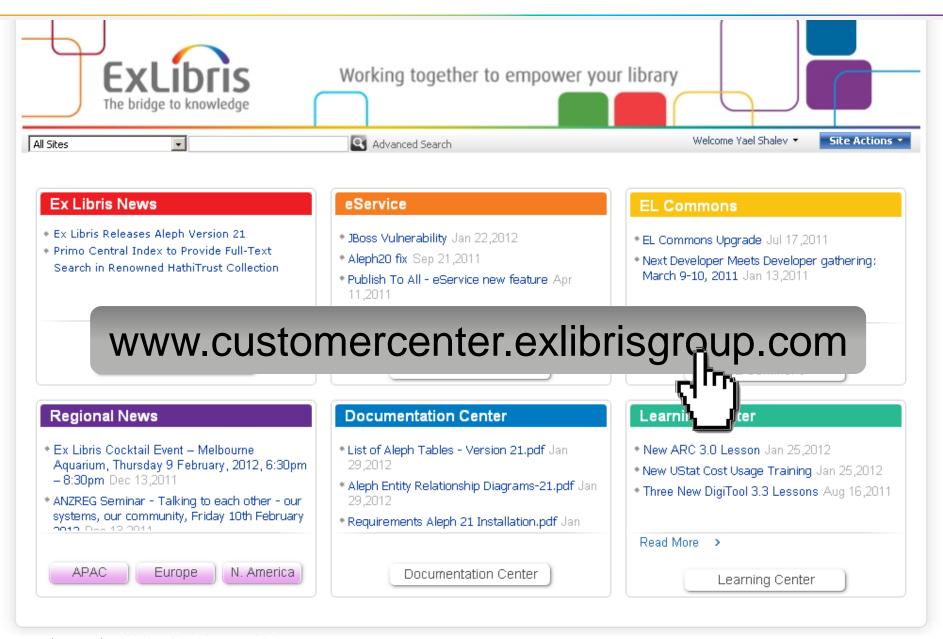
### **Incidents by Product**





"Staff are looking in 3-4 places to find information."

### **Your Support Resources**



# Trends and Initiatives

### Shift to the Cloud

Over 1100 institutions

Aleph 26

Voyager 212

SFX 245

Primo 148

Metalib 92

Verde 21

bX 1013

Primo Central 780



### **Process Optimization**

Cloud & Hub Processes

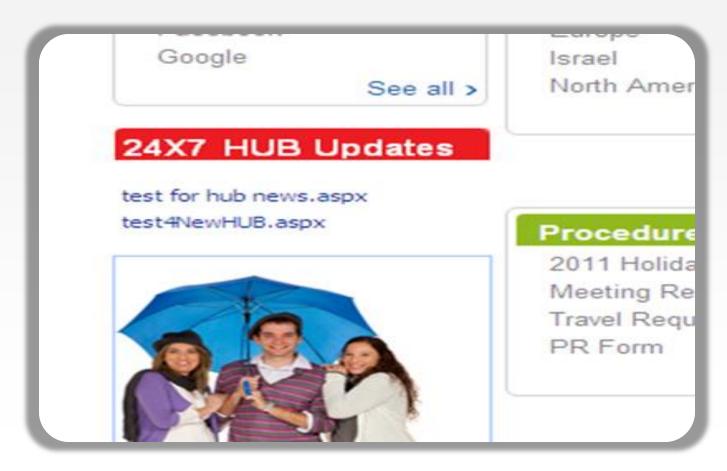
Knowledge management/information systems

New CRM Master plan



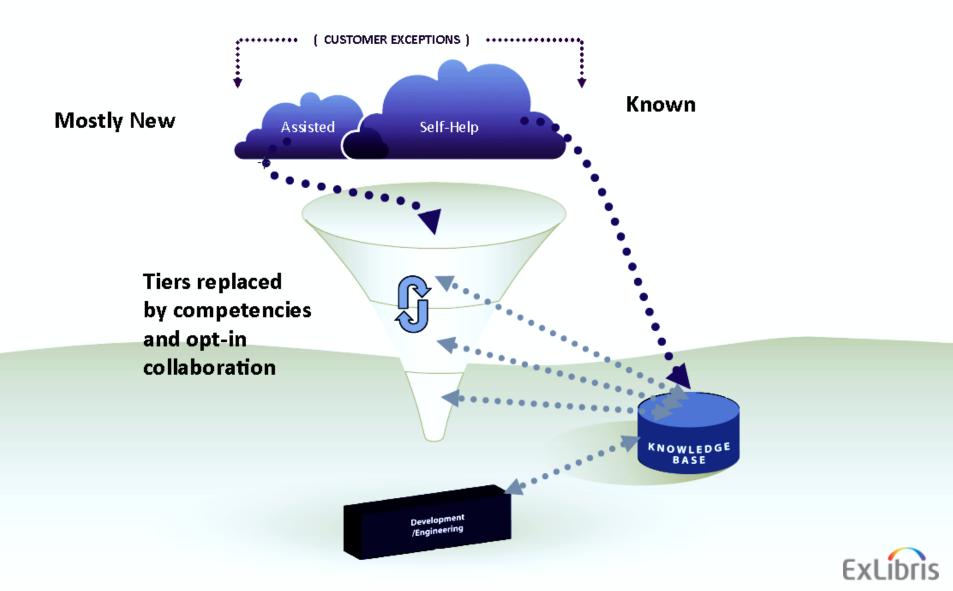
### **Hub Plans - Communication**

### Proactive and systematic





### KCS: Knowledge is a Key Asset



"Support teams don't seem to communicate with each other."

### **Handling Interoperability SIs**



Analyst analyzes SI



Conclusion: solution is in another team



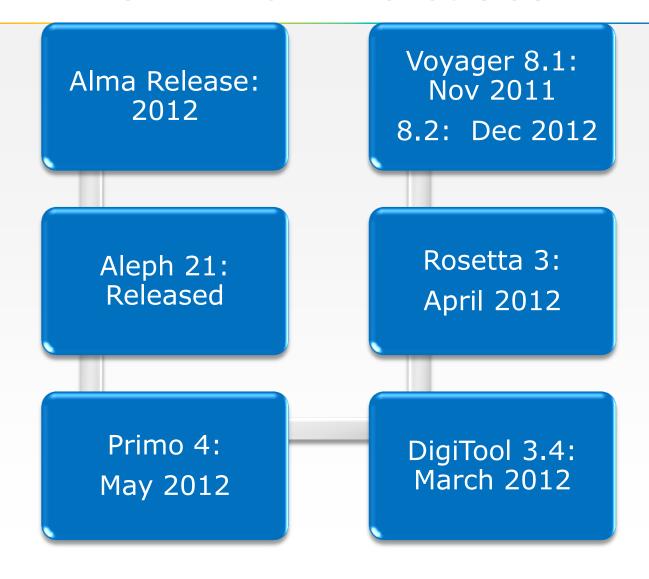
Analyst reviews issue with other team's analyst



SI assigned to relevant analyst in other team



### **2012 New Releases**







# Thank you! Nína Global Support

