Roadmap, Strategy and Vision

October 2020, ANZREG Virtual Meeting

Osher Gilinsky, VP and GM Asia-Pacific

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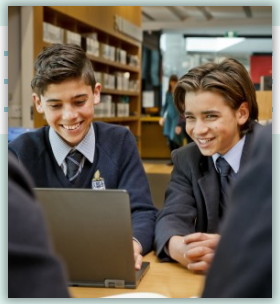
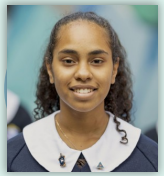
AIEF

AUSTRALIAN INDIGENOUS EDUCATION FOUNDATION

Giving back to the community is the order of the moment





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The Academic World Has Changed

From

To

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What we have observed…

- The library's future will be dependent on the status of course modalities (on campus, online, international), sustained enrollment, and support revenues
- Almost all staff are working from home, limited staff in library
- >30% increase in discovery searches in the last few months
- Use of electronic resources and open content skyrocket
- Librarians helped faculty to develop course content, provided research support, and assisted in the identification and linking of course content.
- Home delivery, sometimes for a fee, has begun to be used for physical items

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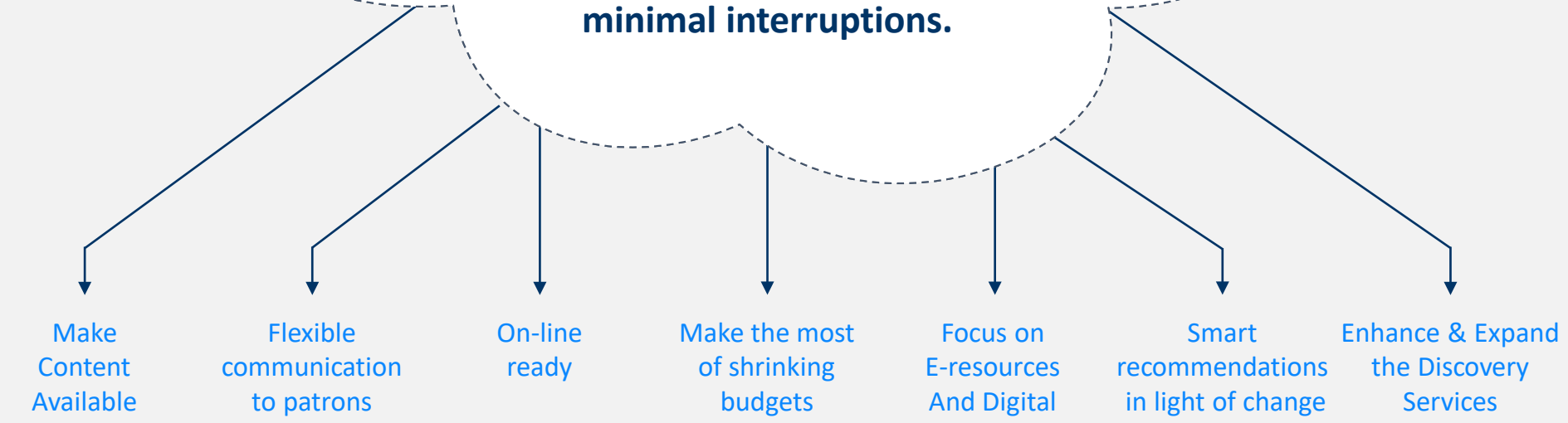
Now more than ever - Cloud Based Library Solutions

Alma and Primo as SaaS products allows library staff operators to work from home productively and efficiently focusing on the library goals, providing remote services to their patrons with minimal interruptions.



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Ex Libris Initiatives in Response to COVID-19

Helping customers deal with institutional closures and the need to support remote teaching and learning:

- **Resource Sharing**: RapidILL
- **Online Course Resource Lists**: Leganto
- **Mobile Student Engagement**: campusM
- **Research News:** Research Professional
- **Research Funding**: Pivot & Research Professional
- **Alma for Digital Resources**
- Supporting 20% **increased collection activation** in Alma & Discovery

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A new initiative: Alma for smaller libraries

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The typical characteristics of a smaller library

Don’t have enough IT people

Would like to do more but unable (resources, workflows, systems)

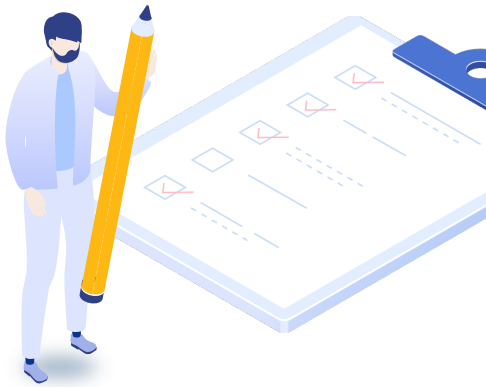
All/Most staff have to ‘do it all’

Has an outdated library system

process for managing e-resources is not streamlined

Print, Electronic and Digital resources are being managed separately

Moving to remote is a struggle



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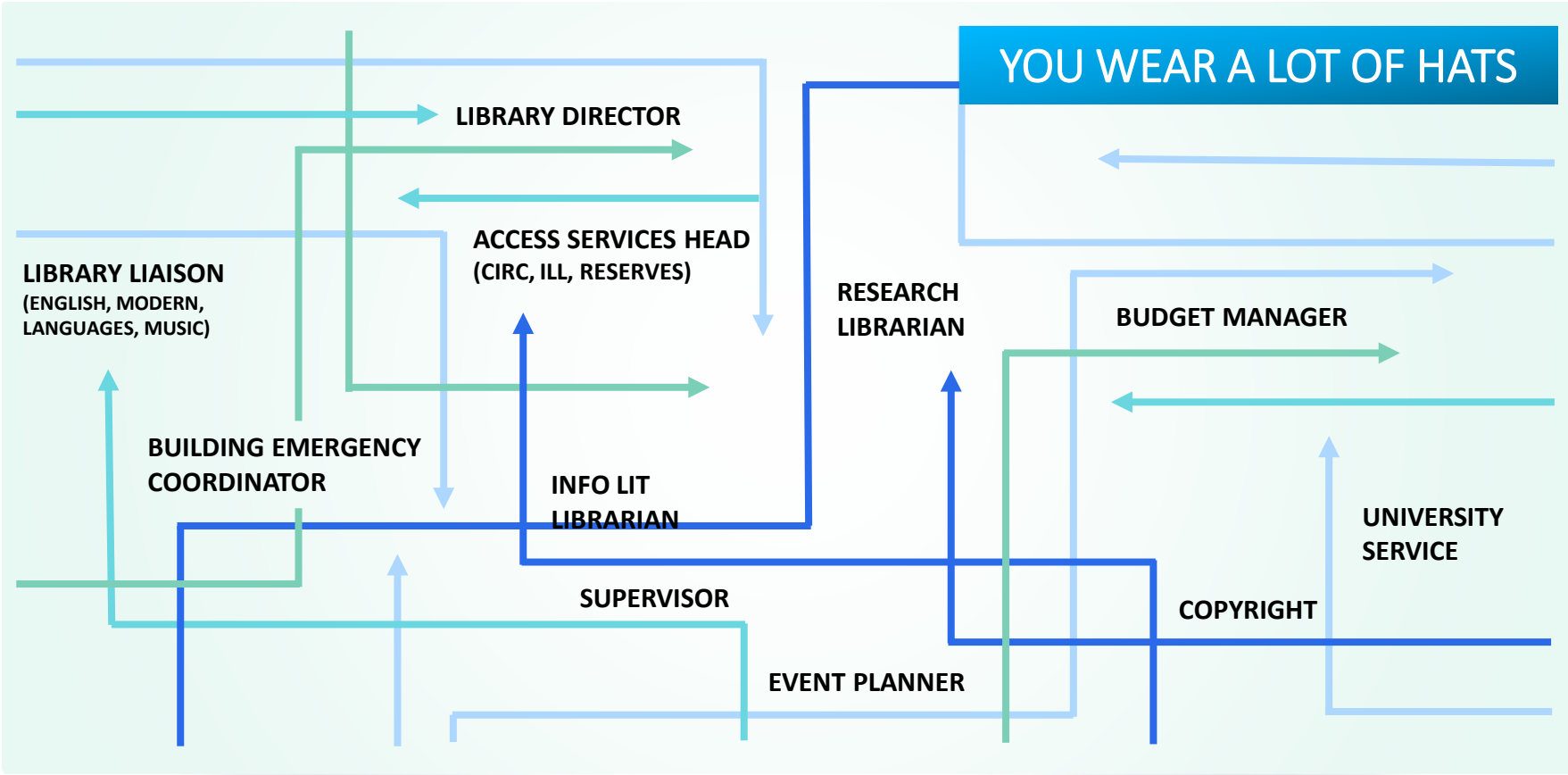
The One Stop Shop Librarian



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Do more with less

Provide Services / Knowledge / Value

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LIBRARY MANAGEMENT

RESEARCH & DISCOVERY

STUDENTS & LEARNING

Ex Libris Higher-Ed Cloud Platform

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Ex Libris Alma

The leading cloud-based library services platform in the industry, managing print, electronic and digital materials in a single platform. Providing libraries with the most cost-effective library management solution in the industry

1,600+
Institutions

45,000+
Active Users

39
Countries

50+
Consortia

"We are now doing things that would have been difficult or impossible with our previous system."

Jack Ammerman, Boston University

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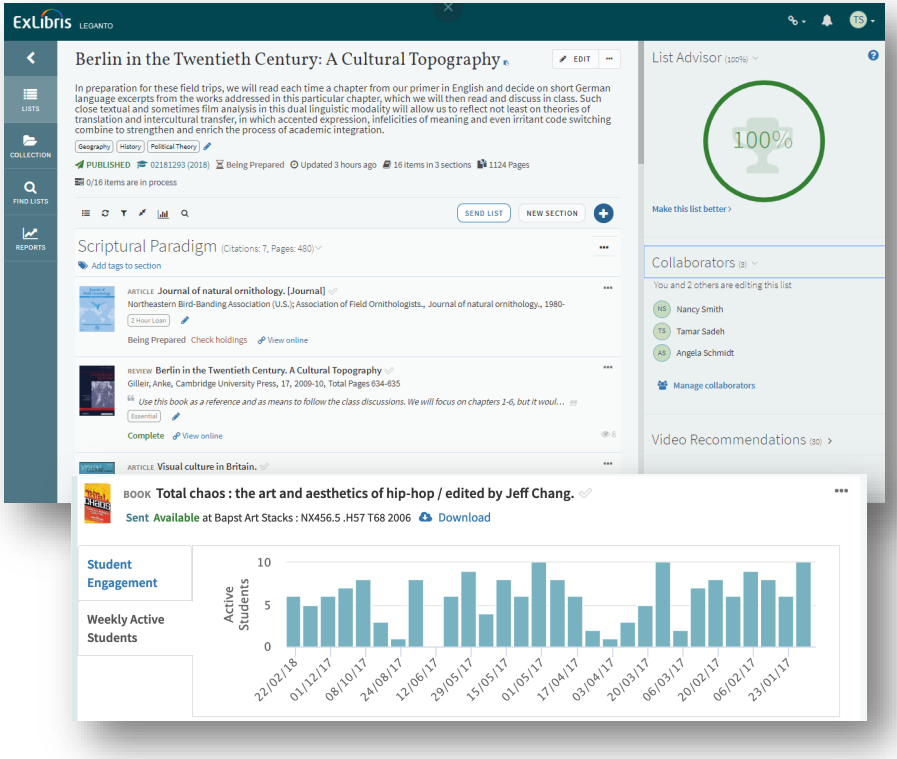
Course resource lists for online, on-campus and hybrid learning environments

Supporting the move to remote learning

Quick access to course materials, on any device

Insights for collection development

Embedded in the e-learning management



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The Leganto Community

220

Leganto institutions, worldwide

910,000

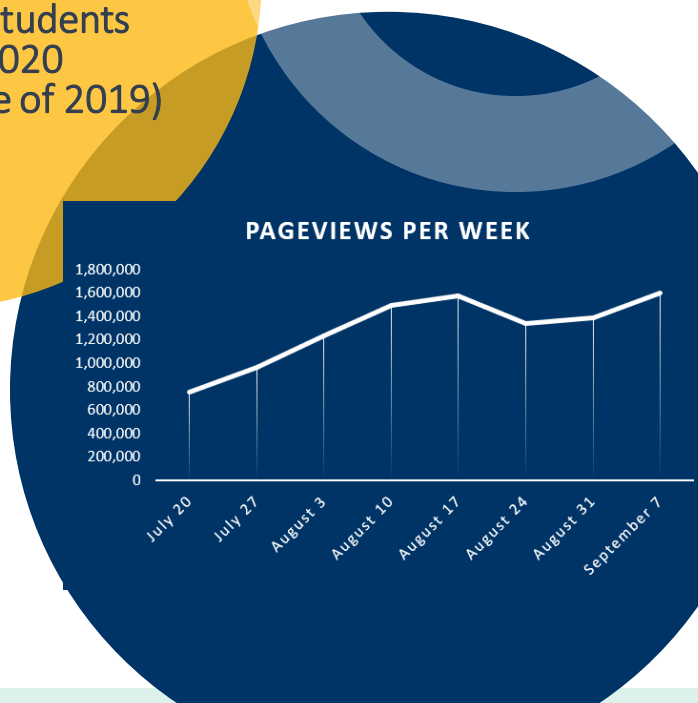
Unique, Active Students in Jan-Aug 2020 (652K in the whole of 2019)

183

Live institutions

125,000

Unique, Active Courses in Jan-Aug 2020



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The Amazing Power of Community

30626
Filled Requests
26245 articles
4381 books

246
Borrowing
Libraries

RAPID ILL
Now part of ExLibris
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30
Countries

190
Lending Libraries
(Thank you!)

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ExLibris resource sharing solutions

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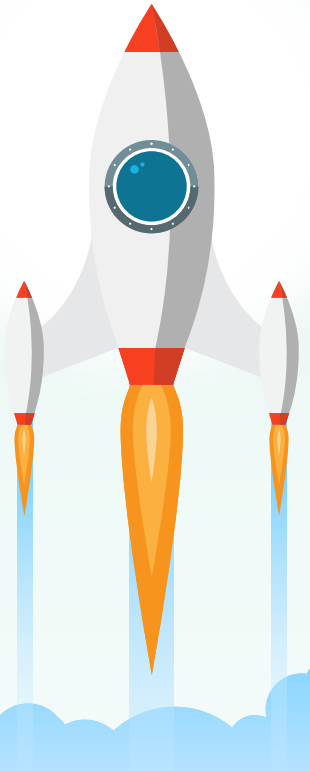
Rapido as an enabler for agility is focused on:

Transforming the way we provide services to our patrons

Providing a wide community for sharing

Focusing on automation and unmediated processes to meet demand

Finding solutions to future needs like ebooks , Controlled Digital Lending



Development partners – from US and Australia

CLIC Cooperating Libraries in Consortium

CSU The California State University

BETHEL UNIVERSITY

UNIVERSITY OF St.Thomas

CSUDH Dominguez Hills

CSUSM San Marcos

CALIFORNIA STATE UNIVERSITY FULLERTON

HUMBOLDT STATE UNIVERSITY

CAL STATE LA

ST. OLAF COLLEGE

WISCONSIN UNIVERSITY OF WISCONSIN–MADISON

CSIRO

THE UNIVERSITY of ADELAIDE

MONASH University

BOND UNIVERSITY

MACQUARIE University

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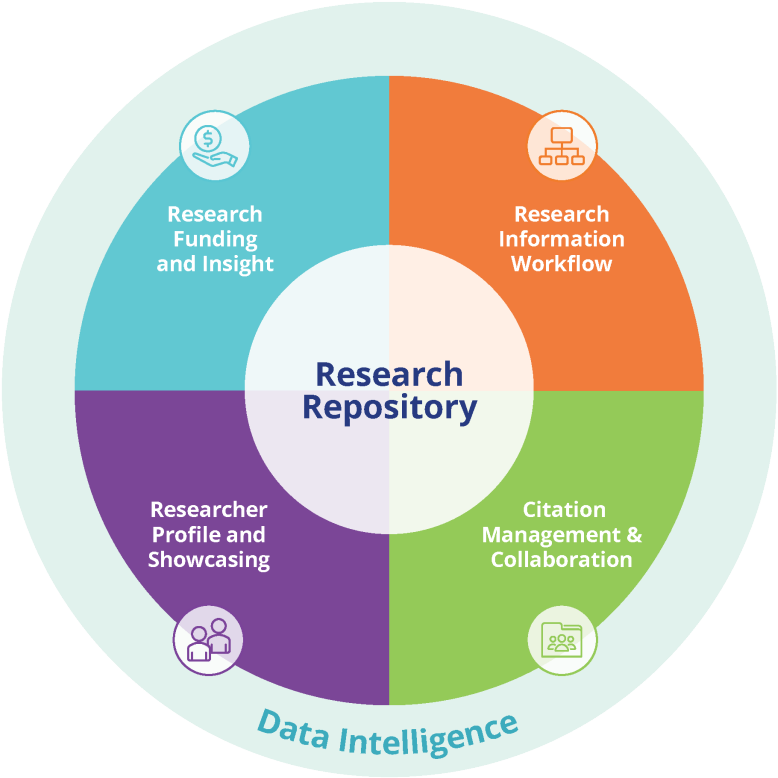
Ex Libris Research Suite

Automating research workflows

Matching scholars with funding opportunities

Increasing visibility and recognition

Connecting the dots across the research lifecycle



Esploro Pivot Research Professional RefWorks Summon Primo

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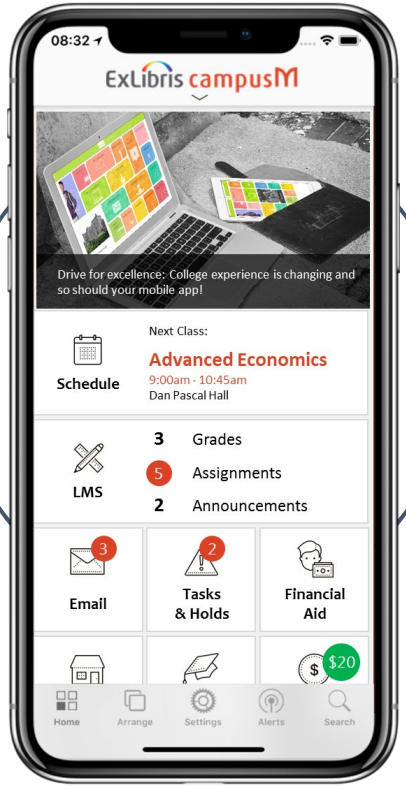
campusM - a Real-Time Personalized Mobile app

"I want to check-in to my class now"

"Open my grades for this semester"

"When should I return the book I borrowed from the library?"



"Show my assignments for the next week in Economics 101"

"What's my next class and where is it?"

"Book a study room at the library on next Tuesday"

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Return to Campus: Supporting Students, Staff, and Faculty

Leverage university's mobile app:

- Quick polls for health check declarations
- Contact tracing to support compliance with regulations
- Class attendance (on and off campus)
- Resource booking (e.g. laptops, study places)

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Summary - where we are today

7,500+
Institutions in the Ex Libris cloud

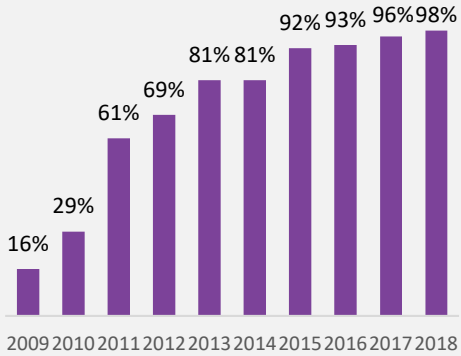
85+ of world's top 100 universities

105+ ARL institutions

45 National libraries

92% customer satisfaction

Cloud % of new sales



950+
Employees globally

2,200+
Customer ideas on the Ex Libris Idea Exchange

>65 M
API calls per month

90 countries

5 Data centers

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Thank you